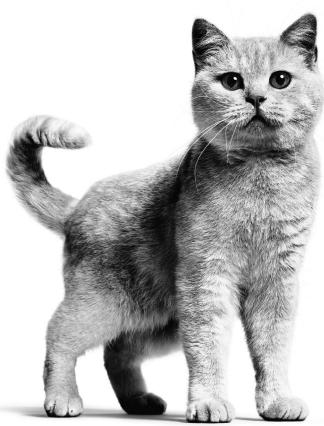


A HEALTHY WEIGHT STARTS WITH HEALTHY HABITS

Tailored nutritional solutions to support healthy weight and the management of cats and dogs with diabetes mellitus



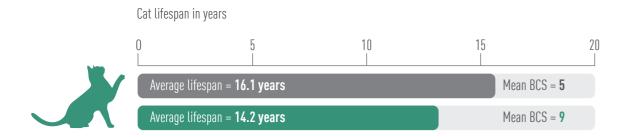


BEING OVERWEIGHT HAS HIDDEN COSTS THAT OWNERS MAY NOT BE AWARE OF

REDUCED LIFESPAN

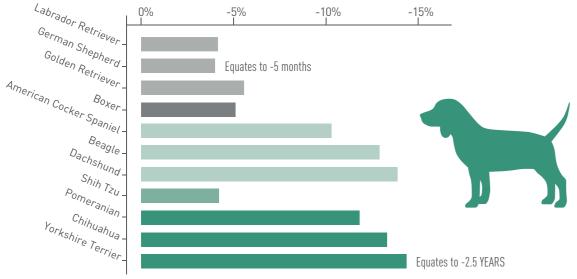
STUDIES REVEAL THAT CATS AND DOGS WITH EXCESS WEIGHT MAY LIVE SHORTER LIVES 12

OBESE CATS MAY HAVE THEIR LIFESPAN SHORTENED BY 1.9 YEARS COMPARED TO CATS WITH AN IDEAL BODY CONDITION SCORE (BCS)²



OVERWEIGHT DOGS MAY LIVE UP TO **2.5 YEARS** LESS THAN THOSE AT AN IDEAL WEIGHT

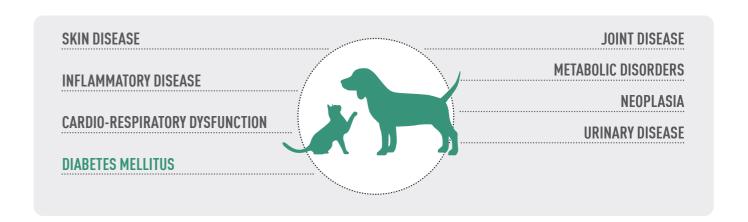
Percentage reduction in lifespan in dogs



Retrospective study of 57,787 neutered dogs, age 5.5 to 9.5 years.

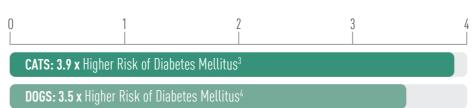
REDUCED LONG-TERM HEALTH

OBESITY IS A GATEWAY TO ASSOCIATED DISEASES AND CONDITIONS SUCH AS:3-5



INCREASED RISK OF DIABETES MELLITUS

STUDIES REVEAL THAT BEING OVERWEIGHT IS A MAJOR RISK FACTOR FOR DIABETES MELLITUS IN CATS AND DOGS^{3,4}



A LIFETIME OF EXTRA EXPENSE

OWNERS OF OBESE PETS SPEND MORE ON AVERAGE THAN OWNERS OF HEALTHY WEIGHT PETS⁶

Cat owners spent

- 36% more on diagnostic procedures
- 53% more on surgical services



Dog owners spent

- 17% more on healthcare costs
- 25% more on medications

Data from cats and dogs monitored over a 4 year period.



OBESITY AND DIABETES MELLITUS: MORE PREVALENT THAN YOU THINK

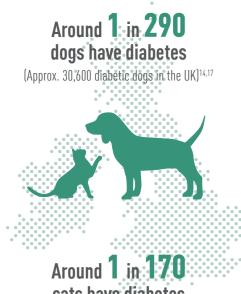
OBESITY

Obesity has now been classified as a **disease**, which is recognised as both chronic and incurable.⁷¹⁰

The prevalence of overweight and obese cats and dogs in the UK is on the increase and it is recognised as the most common nutritional disease in dogs.¹¹⁻¹³

At least 39% of all dogs are overweight or obese¹²

At least 39% of all cats are overweight or obese¹³



cats have diabetes
(Approx. 43,500 diabetic cats in the UK)^{17,18}

DIABETES MELLITUS

Diabetes mellitus is a disease that occurs either due to insufficient insulin production or the body's failure to respond to the insulin which is produced. Already a relatively common disease, the incidences of Diabetes in cats and dogs is on the increase. 55.56

Animals that are overweight are more predisposed to developing diabetes mellitus. Obesity can impact diabetic control by:

- **Decreasing insulin sensitivity**. Insulin sensitivity decreases by more than 50% in obese cats^{7,18,20}
- Contributing to insulin resistance

THE ROLE OF NUTRITION

Nutrition has a key role in achieving weight loss and the management of pets with Diabetes Mellitus. Feeding overweight pets less energy, not food, is what encourages weight loss whilst still meeting all the body's nutrient needs.

In the case of a diabetic pet, dietary management is of major importance along with appropriate medical care. A consistent dietary intake is key to achieving and maintaining glycaemic control.

START ADOPTING HEALTHY HABITS TODAY



Talk openly to your clients
about the hidden costs of
being overweight and
associated diseases such
as diabetes mellitus





for both you and your clients to help pets live longer and healthier lives







Understand your clients
current habits by
discussing feeding
and treating
behaviours



Support your clients in the process through tailored lifestyle and nutritional recommendations

DECISION TREE

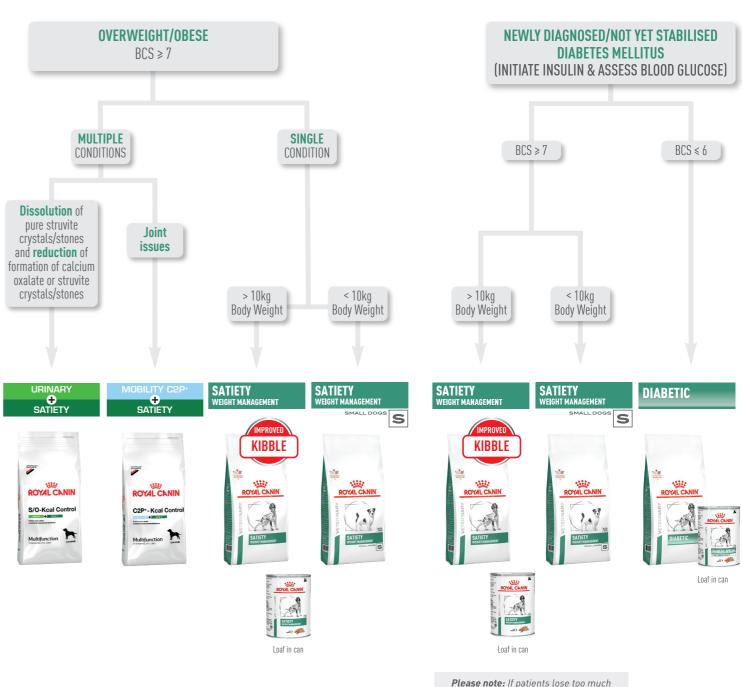
OVERWEIGHT/OBESE BCS ≥ 7 MULTIPLE CONDITIONS Dissolution of pure struvite crystals/stones and reduction of formation of calcium oxalate or struvite crystals/stones SATIETY WEIGHT MANAGEMENT





Thin slices in gravy in pouch

CANINE NUTRITIONAL MANAGEMENT DECISION TREE



Weight or struggle to stabilise, a transition to DIABETIC is recommended.

INTRODUCING THE NEW ROYAL CANIN® SATIETY WEIGHT MANAGEMENT



The new X-kibble provides a positive impact on eating behaviour. A study revealed that having a cross shaped kibble^a:



DOG X-KIBBLE

SIGNIFICANTLY
INCREASED MEAL
DURATION BY 57%



SIGNIFICANTLY DECREASED
BEGGING BEHAVIOUR AFTER
ONLY 15 DAYS



SLOWED DOWN EATING AND ENCOURAGED INCREASED CHEWING

KIBBLE

ROYAL CANIN'

Significant increase in meal duration with the new X-kibble shape

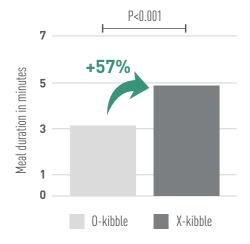


Fig. 1: Median meal duration was significantly longer for the X-kibble than for the O-kibble (n=24; X-kibble: 292 sec, 103 - 900 sec; O-kibble: 186 sec, 89-900 sec: p<0.001).

Significant decrease in begging behaviour

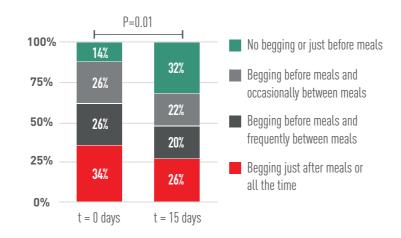


Fig. 2: Begging behaviour significantly improved for dogs in Europe (n=50; p=0.01) over the course of the study.

SATIETY WEIGHT MANAGEMENT:

OUR BEST RECOMMENDATION FOR THE MANAGEMENT OF OVERWEIGHT PETS

CLINICALLY PROVEN

DIET FOR WEIGHT LOSS AND
MAINTENANCE AFTER WEIGHT LOSS^{8,27,23}



97% of pets lost weight in 3 months²²³



Helped control begging in 82% of pets"



The **NEW** SATIETY WEIGHT MANAGEMENT Dog X-kibble:

- Increases chewing and meal durationⁿ
- Helps keep dogs satisfied between meals²

KEY BENEFITS



BEGGING CONTROL

High natural fibre level keeps cats and dogs satisfied between meals



EFFECTIVE WEIGHT MANAGEMENT

Adapted macronutrient profile provides safe weight loss and helps avoid weight regain



MUSCLE MASS MAINTENANCE

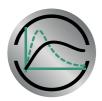
High protein content helps support healthy weight loss while maintaining muscle mass





UNCOVER THE CLINICAL BENEFITS OF ROYAL CANIN® DIABETIC DIET





GLUCOMODULATION

SPECIFIC FORMULA TO HELP IN THE MANAGEMENT OF POST-PRANDIAL BLOOD GLUCOSE IN DIABETIC PETS



HIGH PROTEIN

HELPS REDUCE NET ENERGY SUPPLY AND SUPPORT MAINTENANCE OF MUSCLE MASS, ESSENTIAL IN DIABETIC PETS



LOW STARCH

FORMULA THAT CONTAINS A REDUCED LEVEL OF STARCH, <20% AS FED





ROYAL CANIN® DIABETIC

IS SPECIFICALLY FORMULATED TO HELP IN THE MANAGEMENT OF GLYCAEMIA

DIABETIC's macronutrient profile supports glucomodulation, maintenance of lean muscle mass and optimisation of ideal body composition.

Research has shown that low carbohydrate and high protein diets, in combination with insulin, help manage Diabetes Mellitus.^{24,31}



HAS AN ADAPTED FIBRE BLEND

A specific blend of dietary fibre can improve glycemic control, possibly by slowing down gastric emptying, reducing the rate of starch degradation and help flattening the post-prandial glucose curve.^{28,32}



ROYAL CANIN® DIABETIC is highly palatable, which is important to help ensure consistent intake, especially during stabilisation of the diabetic patient. Due to its moderate levels of fat and energy content, it meets the needs of patients with various caloric requirements, up to a BCS of 6/9.



4 STEPS

TO A SUCCESSFUL WEIGHT CONVERSATION WITH THE 30 MINUTE WEIGHT CONSULT

TOGETHER,

WE CAN RAISE AWARENESS ABOUT THE RISKS TO OVERWEIGHT PETS AND HFI P YOU TO MANAGE THE WEIGHT AND HEALTH OF PETS FOR LIFE

1 LOOK. FEEL. WEIGH.

HELP OWNERS UNDERSTAND THEIR PFT'S IDFAL SHAPF AND WEIGHT

- Encourage the owner to look at and feel their pet to monitor its body condition
- Weigh the pet and record the weight

MOTIVATE

EXPLAIN THE BENEFITS OF A HEALTHY WEIGHT



- Increased pet lifespan
- Reduced risk of associated diseases such as diabetes
- Improved quality of life

CONNECT

FIND COMMON GROUND AROUND BEGGING AND TREATING HABITS



- Is the owner observing begging behaviour?
- Acknowledge that begging is common and can be a challenge to manage
- Educate them on begging behaviour pets may be asking for attention, play or exercise rather than food
- Encourage the owner to adopt a new treat strategy
- Replace food with other rewards to keep the bond, e.g. playing, attention, grooming, exercise

4 SUPPORT

RECOMMEND A HOLISTIC APPROACH TO HEALTHY LIFESTYLE AND FEEDING



- Offer an individual nutritional recommendation to effectively manage overweight pets using the Royal Canin Weight Management diets
- Reassure the pet owner by informing them about how much to feed, how much it will cost and the importance of measuring with digital scales
- Discuss a realistic activity plan which could involve regular exercise and play activities
- Stress the importance of attending regular review appointments to monitor their pet's progress

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